

Message Text

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44

ACTION COME-00

INFO OCT-01 EUR-12 NEA-10 ISO-00 EB-07 AGR-10 CIAE-00

INR-07 NSAE-00 /047 W

----- 049311

R 191258Z AUG 76

FM AMEMBASSY ALGIERS

TO SECSTATE LASHDC 5038

INFO AMEMBASSY OTTAWA

UNCLAS ALGIERS 2036

E.O. 11652: N/A

TAGS: BEXP, AG, CA

SUBJECT: INQUIRY ON CANADIAN/ALGIERS AGRICULTURAL EQUIPMENT DEAL

REFS: A) STATE 192308, B) OTTAWA 3141, C) ALGIERS 1153, D) ALGIERS
91988

1. AFTER DISCUSSIONS WITH LOCAL OFFICES ON COMSTOCK-FITZPATRICK-HOWE (CFH) AND MORRISON-KNUDSENGN EMBASSY HAS DECIDED SUBJECT INQUIRY PROBABLY REFERS TO CHF PROJECT, EQUIPMENT FOR WHICH TENDERED BY ALGERIAN STATE COMPANY SN SEMPAC, REPORTED BY ALGIERS REFS C) AND D). ALL EQUIPMENT FOR M-K PROJECT ALREADY PURCHASED.

2. TENDERS NOR THIS PROJECT ISSUED IN SIX LOTS, WITH LOTS 2 (MECHANICAL EQUIPMENT) AND 3 (ELECTRICAL EQUIPMENT) BEING OF INTEREST TO MERCATOR. UNFORTUNATELY LOTS 1, 2, & 3 MUST BE PURCHASED TOGETHER FOR TOTAL HICE DA 2,000 (APPROX. DOLS. 500). CFH ENGINEER RESIDENT ALGIERS EMPOWERED AND PREPARED DISCUSS ALL DETAILS OF PROJECT WITH PROSPECTIVE ODDERS, BUT ONLY RPT ONLY AFTER O DDERS HAVE PURCHSED TENDER DOCUMENTS.

3. CFH ALGIERS OFFICE INFORMED US THAT, ALTHOUGH TENDER CALLS FOR EQUIPEMENT FOR 41 SITES (SINCE REDUCED TO 39 SIETS) WITH TOTAL CAPACITH THREE MILLION TONS, SN SEMPAC PREPARED ACCEPT PARTIAL BIDS, I.E. ON FEWER THAN ALL 39 SIETS. CFH ALSO SAID 2 AND 3, I.E. COMBINED ELECTRICAL AND MECHANICAL EQUIPMENT BID,
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PERHAPS OF CONSORTIUM MORE THAN ONE SUPPLIER.

4. BELIEVE ONLY WAY MERCATOR CAN PURSUE THIS FURTHER IS
SEND REPRESENTATIVE TO ALGIERS TO PURCHASE TENDER DONUMENTS
AND DISCUSS PROBJECT WITH CFH.PARKER

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